



## Director of Leasing Nashville, Tennessee

Healthcare Realty (NYSE:HR) is a real estate investment trust headquartered in Nashville, Tennessee. HR integrates owning, managing and developing properties associated with the delivery of healthcare services throughout the United States. HR owns properties in 28 states, totaling approximately 12.4 million square feet. It provides leasing and property management services to approximately 9.3 million square feet in 26 states.

HR is hiring a Director of Leasing based in Nashville, Tennessee. This position will be responsible for all leasing and renewal activity for a portfolio of medical office properties in Tennessee, Michigan, and Alabama. The Director of Leasing is charged with increasing revenue, supervising leasing personnel and outside brokers and developing strong leasing teams. We seek people who have a strong professional work ethic and a positive, energetic attitude. Experience in working with physicians and health systems is a plus.

### The ideal candidate possesses:

- Strong understanding of industry and demonstrated knowledge in the areas of marketing, lease structure and business development
- Demonstrated written and oral communication skills, negotiation, and influencing skills
- Executive-level presentation skills—prioritized, professional, polished
- Ability to handle multiple projects simultaneously

### Qualifications:

- A minimum of ten years of comprehensive experience in commercial real estate or a related field
- BA or BS from four-year college or university
- Real estate license
- Travel required

Please send resume and salary requirement to:  
[nashvillehr@healthcarerealty.com](mailto:nashvillehr@healthcarerealty.com)

